



**Job Title:** Business Development and Partnerships Manager  
**Salary:** £35,000  
**Contract:** Permanent  
**Location:** Prevista, Islington

We are looking for someone to work within our Business Development and Partnerships team in a managerial role. The primary purpose of this role is to lead in the identification and development of new business opportunities within the field of employability, enterprise and skills (with a focus on Young People and NEETs), to promote Prevista's products and services and to forge and maintain key relationships.

Ideally you will have experience in assessments of market opportunities, intelligence gathering, bid writing and partnership modelling while optimizing income from existing lines through relationship management and the exploitation of changing environments and emerging policy.

Key attributes of the candidate will include

- Working in high pressured environments
- Work on own initiative
- Preparation of high level budgets, tenders, papers and reports
- Knowledge and application of DWP, ESF, ERDF and SFA/YPLA funding streams
- Delivery of work targets on time, in budget and to the highest quality
- Meeting income generation targets

To apply, please send your CV and cover letter to [HR@prevista.co.uk](mailto:HR@prevista.co.uk)